Chad Alderson

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AI EXPERIENCE

UI/UX and Product Manager

July 2022 - Present

PubRocket.fm: The Al-driven marketing tool for podcast creators.

- **Product Management:** Spearheaded the development of Podrocket.fm, a podcast post-production web app. Defined product requirements and scoped the project focusing on transcription, content generation, and advanced promotion features.
- **UI Design and Engineering:** Designed and implemented the front end using Jinja2 and Tailwind CSS, ensuring a user-friendly interface for managing models and data.
- **Technical Leadership:** Played a crucial role in selecting and integrating the front-end tech stack, including Jinja2, Tailwind CSS, OpenAl's GPT-4 for NLP tasks, AssemblyAl for transcription, and more.

Chat with United States Geological Survey (USGS) Time Series Water Flow Data

 Product manager and designer for an application leveraging GPT-4 to process chat-based input and allow the user to interact with nearly 1 billion time series water flow records updated in near real-time. This saves users several hours of research time each week.

CORPORATE EXPERIENCE

DataStax, Inc. Corporate Web & Engineering Lead Santa Clara, Ca.

Jun 2020 - April 2023

DataStax: The One-stop GenAl Stack - Integrated with LangChain, Vercel, GitHub Copilot and more.

- Led a cross-functional **team of 20 professionals**, managing back-end and front-end web development, project management, brand management, creative digital marketing, and agency partnerships.
- Created and orchestrated the plan to migrate and rebrand over 7,000 pages of legacy content from Drupal to Sanity.io, enhancing the company's digital presence and user experience. [case study]
- Selected and collaborated with Transifex, our localization partner, to localize markets in NA (United States), EMEA (France and Germany), and APAC (Korea and Japan), **expanding our global reach**.
- Created and implemented a ticketing intake and triage system using Asana Enterprise, streamlining
 work request submissions and improving transparency for stakeholders. This initiative reduced email
 back-and-forth by 80%, and reduced our bug SLA from weeks to hours.
- Reduced the marketing campaign turnaround time from 3 weeks to just 3 days, accelerating our GTM
 efforts and improving our market responsiveness.
- Executed various Product Marketing and Growth Marketing campaigns, focusing on both product-led growth (developer-focused) and sales-led growth (buyer-focused routes to market), contributing to a 10% increase in top of funnel sales leads.
- Spearheaded the global web strategy and end-to-end user experience, including design, CRO, SEO,

strategic roadmap, A/B testing, web development, and infrastructure for DataStax's corporate website, leading to a **20% increase in website traffic**.

 Managed digital marketing tools, including SEMRush, Google Analytics, and Google Tag Manager, optimizing our digital marketing efforts and improving our SEO ranking by 18%.

AMP.build Managing Partner, Product UI/UX Chico, Ca.

Jul 2010 - Sep 2020

I founded and grew AMP.build, a software engineering and design agency, into a business that brought in \$1.5M in revenue annually.

- Led the product definition, development and launch of multiple client products and services, resulting in an **Net Promoter Score of 91**.
- Prospected, closed, managed and grew client relationships, conducting outside sales and negotiations that resulted in securing 20+ new business contracts and maintaining 100% of existing accounts.
- Successfully **grew revenue from \$0 to driving \$1.5M** in gross sales annually, demonstrating strong sales acumen and client relationship management.
- Recruited, managed, and mentored a high-performing team of contract engineers and creative professionals, improving team productivity by approximately 30%.
- Managed all financial aspects of the business, including bidding, budgeting, financial planning, and cash flow management, driving a consistent 30% year-over-year growth in annual revenue.
- Successfully transitioned the entire team to **DataStax** (a client at that time) to become full-time employees in 2020.

eBay, Inc. Product Manager, UX San Jose, Ca.

Feb 2005 - Mar 2010

R&D - A/B Testing Platform

- Led the development of eBay's proprietary A/B testing platform capable of processing millions of page views and sessions per day, managed a cross-functional team of 8 engineers, a systems architect, and a visual designer.
- Engaged with stakeholders to ensure platform usability and alignment with eBay's objectives.
- Successfully launched the A/B testing platform across the entire eBay ecosystem.

Vertical Services Experiences: Clothing and Accessories, Books Movies & Music

- Led PM for on-site experiences in the Clothing and Accessories, and Books, Movies & Music verticals.
- Developed requirements and roadmap for clothing personalization and fitment, enhancing user experience and increasing customer satisfaction.

Search Results Page (SRP)

- Led product strategy for SRP relevance, data normalization, optimization, and retrieval.
- Communicated strategies and trade-offs across senior leaders and development teams.
- Revamped SRP with improved classification systems, increasing search relevance and purchases.

ENTREPRENEURIAL EXPERIENCE

Barbless Co. Managing Partner, Product UI/UX Chico, Ca.

Jun 2017 - Mar 2021

Barbless.co uses innovative technology and media to break down various tips, tactics, trends and observations that help people become better anglers and conservationists.

- Conceptualized, designed and developed educational technology tools aimed at enhancing fly-fishing anglers' success on the water and promoting better conservation practices through education.
- Financed, designed, and managed the product development of a water flows mobile application. The app aggregated real-time, time series water data from USGS and other water data APIs, presenting it in a user-friendly mobile app UI.
- Created, produced, and hosted The Barbless Fly Fishing Podcast, which became the largest fly fishing podcast in the western US from 2017 to 2020, attracting over 25,000 downloads per episode and an average Apple Podcasts rating of 4.9 on 242 ratings.
- Based on the podcast's success, I produced 3 additional regional shows using the same formula. The
 additional podcasts were based in the Olympic Peninsula, WA; Truckee, CA; and San Diego, CA.
 Collectively the podcast network attracted about 100,000 downloads per episode.

EDUCATION

BS in Business, Management Information Systems. Cal State Chico, Ca.

Jan 1995 - Dec 1999

SKILLS

Product & Project

- Product Management
- Asana
- Digital Strategy
- Content Strategy
- Market Research Techniques
- Sales Proposals
- Sales Engineering
- HubSpot
- Productboard
- Featurebase

Web & UX/UI Design

- HTML/CSS
- Python (1 year)
- SQL
- Tailwind CSS
- Jinja2
- Figma
- Framer
- Adobe Creative Cloud

Analytics

- Google Analytics
- Google Tag Manager
- A/B Testing
- HotJar

Podcasting

- Podcast Producer
- Podcast Host
- Writer
- Guest recruitment

CMS & SEO

- Sanity.io
- Cross-platform CMS Migration (Wordpress, Drupal, Sanity)
- SEOmoz

Other

- OpenAl
- Shopify
- Communication Design
- Help Desk Operations
- SEMRush
- Stable Diffusion
- <u>HubSpot Sales</u>
 <u>Enablement certified</u> Jul
 2023 Aug 2025
- <u>HubSpot Content</u>
 <u>Marketing certified</u> Aug
 2023 Sept 2025